

## Calcium Chloride and Rock Salt....Get It Now!

**Don't** wait until there are three feet of snow and three inches of ice on the ground to supply your needs. All MFK branches are loaded with ice melts to get us through the storms. Don't wait for the inevitable mad rush that follows every snow storm. Be prepared.

**Increase Announcements....Actually Sort Of Tame. Yaay!**

**The** only item that concerns our supply to you is **Karnak** announcing a **6% increase.** Other than that it looks like drywall +35%, roll fiberglass insulation +5% and Tamko Lamarite shingles +10% have announced increases.

## MFK 2012 Calendars Are Here!!

**Hot** off the presses, the most functional calendar in the universe. Arrange with any branch or your sales rep to get your calendar and get ready for 2012!

Ph#: 973-481-0600-Harrison      Fax:973-481-4827-Harrison  
Ph#: 908-245-7296-Roselle Park      Fax: 908-241-3441-Roselle Park  
Ph#: 732-697-0025-Perth Amboy      Fax: 732-697-0029-Perth Amboy  
Ph#: 631-752-0704-Farmingdale      Fax: 631-752-0708-Farmingdale  
Ph#: 201-387-7663-Bergenfield      Fax: 201-387-6327-Bergenfield  
Ph#: 973-635-9000-Chatham      Fax:973-635-9216-Chatham

E-mail: JKellyMFK@aol.com

**The NEW MFK Website!**  
**www.mylesfkelly.com**

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## MFK NEWS AND NOTES

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## Celebrating our



www.mylesfkelly.com

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## MFK NEWS AND NOTES

### Christmas Wishes!

**W**hatever faith you might follow, we send you our best wishes as you celebrate your holiday this season. But we also want to share with you our best wishes of Christmas and what it stands for with *everyone* in our Myles F. Kelly, Inc. family and if you're reading this, we consider you in it. **We hope this Christmas is your best ever.** That the notions of peace and love somehow remain with you not just now but for the entire New Year. *And that the New Year is one of health and prosperity for you and your family.*

### Great Job, Tori O'Connor!

**MFK** offers another *shout out* to 17 year old Tori who recently completed a two day twenty mile walk for the NY Avon Breast Cancer week. Tori, joined by her Aunt Shana and Cousin Lindsey reports regarding the walk, "**We slept in tents, showered in trailers and frequented the medic tent because of multiple blisters.**" She was so moved by the experience that she is already making plans to participate again next year. *Tori personally raised over \$1800 of the \$8.4 million raised by the Avon efforts. Wow!*

Tori is daughter of Andrea and Brian O'Connor of Golden Home Improvements in



Lindsey Aunt Shana Tori

## Heritage Wows 'Em In Chicago!

**We** offer a loud shout out to **Bill Lecorchick and his Heritage Deck Design and Construction team for a job well done!** At the recent North American Deck and Railing Association, (NADRA) annual convention in Chicago, the Heritage team brought home 3 *national* awards of excellence for their deck projects. They won first place for Best Illumination, second place for Best Natural Wood Deck over 500 SF and second place for Deck of the Year! Clearly the Heritage folks don't have time to read the papers or they might find out how bad the economy is. Instead they're spending their time getting out there and marketing themselves and what they can do to improve lifestyles for their homeowner customers. Our guess is that these three decks were not the cheapest proposals the homeowners had but they saw the value in an extraordinary job. Do ya think Heritage will sell some extra work next year having added these national achievements to their letterhead and sales arsenal????



**Congratulations on a job well done.**

## And Speaking Of NADRA.....

**The** decking association will be holding their first ever New Jersey Chapter Holiday and Awards celebration in Woodbridge on December 14th. **The ceremony will take place at Ariana's Grand at 800 Rahway Ave. and run from 6:30 pm til 10:00 pm.** If you have not gotten involved with NADRA as yet, this dinner might be a great place to start. It promises to be a great evening, informative as well as fun. *At MFK we can't emphasize enough the value of networking, continuing education, keeping contact with past customers, etc. etc. to help you stand out from the competition during these tough times.* If you need further information call your MFK rep and



## Important Stuff!!! MFK Upcoming Inventory/Holiday Schedule.....

**It's** already listed on your MFK calendars but we believe in FOREWARNING. The following is the scheduled year end inventory day for each MFK branch. That particular branch will be *closed at 10 am on inventory day with all other branches being open to service your needs.* **Long Island** - Monday 12/12, **Chatham** - Friday 12/16, **Perth Amboy** - Tuesday 12/20, **Bergenfield** - Thursday 12/22, **Roselle Park** - Wednesday 12/28 and **Harrison** - Friday 12/30. **Holiday Closing Schedule** - All branches Monday, December 26th in observance of Christmas and Monday, January 2nd in observance of the New Year.

**And** finally, MFK has gone on our winter schedule. All branches will open at 7:00 am, close at 4:00 pm and be closed Saturday. The exception to the Saturday closings will be at our Harrison branch where Paul Dente and his team will be guided by the weather as to whether or not to open for half day sales on Saturdays. You can call that branch at 973-481-0600 and find out if they will be there to service you.

## And Speaking Of Inventory.....

**Now** is the time every MFK branch manager *loves* to unload his mistakes, discontinued items, overstocks, etc. so he does not have to count it during inventory and get charged for it in his year end totals. **Looking for windows? Doors? Siding? Roofing? Decking? at a discount, give a call and see what we have available. We do have the remainder of our 40' heavy gauge .050 Infinity siding available in white and blue.** It is almost criminal that more people have not latched on to this panel. It is the closest to painted wood look in a vinyl you can find. NO SEAMS! The thickness of the panel keeps it rigid on the wall. We're pricing it like the bargain priced .040 panel. It's in stock up in Chatham. Give them a call there, 973-635-9000.

## Metal Industries Windows Continues To Help Your Efforts!

**MI** is definitely getting in the Christmas spirit early. They have offered to extend until the end of the year their 10% price discount on their premium 1600 series window. This is a great high end window. They are also offering 5% discount on their 1400 series window, a great value. Take advantage of these great offers from MI and get some late season sales in. We must get your order in by December 31st to qualify for the discount. In light of how hectic it is around here at inventory time, it's a good idea to get the orders in, the earlier the better.